24 SESSIONS

- **Positioning for Retail Success**
- **Retail Insights**
- Leadership Essentials
- Developing Myself Self Awareness
- Leadership & Store Culture
- Human Resources & People Management
- Category Management & Signature Items
- Store Operations
- Loss Prevention
- Effective Events & Advertising
- Independent Insights
- Cyber Security
- Sustainability
- Natural & Organics
- Deli Prepared Foods/Foodservice
- Deli Meat/Deli Cheese
- Supermarket Finance
- Social Media Trends
- Digital Marketing
- Meat/Seafood/Animal Proteins
- Retail Training
- Supermarket Pricing
- Bakery
- Produce Department

STORE TOUR SUNDAY, APRIL 30TH

1. REGISTRATION FROM 1-2PM @ THE HOTEL LOBBY 2. BUS LEAVES AT 2PM

CLASS REGISTRATION & WELCOME

SUNDAY, APRIL 30TH 6PM-8PM @ HOTEL LOBBY

ISMC 2023

MAY 1ST-5TH THE COCACOLA COMPANY HQ ATLANTA, GA

PRICING

REGULAR PRICE = \$1,950 US

VOLUME DISCOUNT AVAILABLE FOR 3+ ATTENDEES

HOTFIS

HAMPTON INN ATLANTA GEORGIA TECH





SPEAKERS



Paulo Goelzer, Ph.D *President* IGA Coca-Cola Institute Retail Learning Institute



John Ross President & CEO IGA, Inc.



Todd R. HalePrincipal, Retail Insights
Thought Leader
TODD HALE, LLC



Scott Grove Sr HR Manager Amazon



Russ Greenlaw Vice President Associated Grocer of New England (AGNE)



Joe Wolf



John Abbene *President* BRdata Software Solutions



Bill AlfordCo-Founder & CEO
Circle The Wagons



Richard J. George, Ph.D Professor Emeritus Food Marketing for Haub School of Business, St. Joseph's University



Ken Andrews



Peter Cooke Director of Programs & Partnerships Ratio Institute



Doon WintzCEO
Learn Natural &
The Run-A-Ton Group



Rick Findlay *VP*Food Service & International
Dairy Farmers of Wisconsin



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Jon Hauptman *President* Price Dimensions



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Eric Anderson *Principal & Founder*AR Marketing



Bob Buonomano *Owner* Bob's Windham IGA



Jim Wisner *Founder*Wisner Marketing



Joe Himmelheber Director of Merchandising & Marketing Caito Foods Service, Inc.

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